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information

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## Coming Events

2019

IFAIA INTERNATIONAL FERRO-ALLOYS ASSOCIATION

IMRA INTERNATIONAL METALLURGICAL RESEARCH ASSOCIATION

中国铁合金网 Ferro-Alloys.com

第七屆亞太鋼鐵和鐵合金國際會議

The 7th Asia Pacific Steel & Ferro-Alloys International Conference

地點(Venue): Chinese Macau

時間(Time): March 6-8,2019

## Price Information--Ferrosilicon Spot Price

Ferrosilicon	Price (RMB/MT)	Up/Down	Area
Si75#	6100-6350	--	Inner Mongolia
	6000-6250	--	Ningxia
	6050-6300	--	Gansu
	6000-6300	--	Qinghai

Ferrosilicon	Price (RMB/MT)	Up/Down	Area
Si72#	5750-6050	--	Inner Mongolia
	5700-6000	--	Ningxia
	5950-6050	--	Gansu
	5650-5950	--	Qinghai

## Steel Tender Price –Jan.

**HBIS group** released the tender price of ferrosilicon 75#, the price was RMB 6700/T, the volume was 2720 tons.

**Wuhan steel** released the tender price of ferrosilicon 75#, the price was RMB 6750/T, the volume was 1200 tons.

**Zhongxintaifute Steel** released the tender price of ferrosilicon 75#, the price was RMB 6710/T, the volume was 1020 tons.

**Jinan Steel** released the tender price of ferrosilicon 75#, the price was RMB 6600-6700/T, the volume was 600 tons.

**Xiangtan Steel** released the tender price of ferrosilicon 75#, the price was RMB6700/MT, the volume was 1200 tons.

**Kunming Steel** released the tender price of ferrosilicon 75#, the price was RMB6440-6460/T, the volume was 2100 tons.

## Supply- Market Insight

### Supply:

Sell》 **Erdos Xijin** company supply ferrosilicon 70#, 72#, 75#, special ferrosilicon (low Al, low Ti, low C ), sales manager Mr. Ning , phone 86-15049433766、18147786766

Sell》 **WuhaiJunzheng** Group sell ferrosilicon, 72#, 75#

Sell》 **Tengda Northwest Ferroalloys Group** supply silicon, chrome and manganese products

Sell》 **Baotou Oma** company sell ferrosilicon , Mr. Fang 86-13901139228

Sell》 **Sanyuan Zhongtai** Company sell ferrosilicon, Mr. Di 86-13739507897

Sell》 **Zhongwei Maoye** Metallurgy company sell ferrosilicon Mr. Huang 13629555885

Sell》 **Ningxia Juhe Silicon Company** Mr. Chen 86-13909598844

Sell》 **Qinghai Wutong Industry** Mr. Lee 86-13997034020

Sell》 **Qinghai Huesheng Ferroalloy Co., Ltd,** Mr. Chen 86-18697160185

Sell》 **Qinghai Fuxin Silicon** Mr. Gan 86-18097239888

Sell》 **Lanzhou Hongye Company** high purity ferrosilicon ( $Si \geq 75\%$  Al<0.1% Ca<0.02%, C<0.02%, Ti<0.05% -0.01% etc.), supply all types of ferrosilicon and size under 0-3 mm, size(10-50mm, 3-10mm) Si 72# powder(0-3mm), Mr. Shi 86-13309408708

Sell》 **Inner Mongolia Sanwei** company Mr. Zhang 86-13614820288

Sell》 **Zhongwei Dayou Metallurgy** company Mr. He 86-18709559808

Sell》 **Gansu Honest special ferrosilicon** Mr. Dai 86-13919058339

Sell》 **Gansu Tianyikuangye** company special ferrosilicon, normal ferrosilicon etc, Mr. Zhang 0931-2155553

Sell》 **Zhongwei Yuexin Steel** supply ferrosilicon 72#、75#, size 10-50、10-80、50-10mm, Ms Xiao 86-18795356999

Sell》 **Zhongwei Tianze Metallurgy** supply ferrosilicon 65# 70# 72# 75#, low Al 0.02. Zhang Yue 86-18995453096

Sell》 **Ningxia Xinkangsheng** supply ferrosilicon, carbon raiser etc Mr. Ma 86-18395094491

Sell》 **Ningxia Ruitaixiang** company supply ferrosilicon 60# 65# 66# 72# 75# Ms Wang 86-15809631594

## • Market Insight

Currency exchange RMB&USD

Intermediate exchange rate of RMB exchange rate in the inter-bank foreign exchange market: RMB:USD 6.6857

Statistics of Ferrosilicon Imports in India from January to October in 2017 and 2018

Country: SOUTH AFRICA			Quantity in Thousands					
HSC Code	Commodity	Unit	Oct 2017	Oct 2018	%Growth	Jan-Oct 2017	Jan-Oct 2018	%Growth
72021100	Fero-Manganese, Carbon Contng>2% By Weight	KG	296	1,945.06	557.12	8,479.12	9,584.85	13.04
72021900	Other Ferro-Manganese	KG	1,776.89	1,776.72	-0.01	18,257.68	3,352.79	-81.64
72022100	Ferro-Silicon Contng>55% Of Silicon	KG	468.8	370.6	-20.95	1,963.40	3,427.60	74.57
72022900	Other Ferro-Silicon	KG				747.00	0.4	-99.95
72023000	Ferro-Silico-Manganese	KG	161			396		
72024100	Ferro-Chromium Carbon Contng>4% By Wt	KG				1,035.95	50	-95.17
72024900	Other Ferro-Chromium	KG				564.39	600.00	6.31
72029200	Ferro-Vanadium	KG						
72029932	Charge-Chrome	KG		1,510.66		7,660.90	15,349.44	100.36

Country: BRAZIL			Quantity in Thousands					
HSC Code	Commodity	Unit	Oct 2017	Oct 2018	%Gr owt h	Jan-Oct 2017	Jan-Oct 2018	%Gr owt h
72021100	Fero-Manganese, Carbon Contng>2% By Weight	KG S	540			2,670.00	27	-98.99
72021900	Other Ferro-Manganese	KG S				108	24	-77.78
72022100	Fero-Silicon Contng>55% Of Silicon	KG S		500			3,300.00	
72022900	Other Ferro-Silicon	KG S	400			3,648.00		
72024100	Fero-Chromium Carbon Contng>4% By Wt	KG S				513		
72024900	Other Ferro-Chromium	KG S	798.4			2,720.17	312.86	-88.5
72026000	Fero-Nickel	KG S	3,221.00	797	-75.26	7,002.14	3,974.77	-43.23
72027000	Fero-Molybdenum	KG S					7.33	
72028000	Fero-Tungsten And Ferro-Silico-Tungsten	KG S				2.88		
72029300	Fero-Niobium	KG S	253.78	125.91	-50.39	1,751.46	1,282.89	-26.75
72029990	Others	KG S				254.25		



Country: RUSSIA			Quantity in Thousands					
HSC Code	Commodity	Unit	Oct 2017	Oct 2018	%Growth	Jan-Oct 2017	Jan-Oct 2018	%Growth
72029931	Ferro-Boron	KG S					6	
72024100	Ferro-Chromium Carbon Contng>4% By Wt	KG S	503.47	144.68	-71.26	4890.72	5553.17	13.54
72026000	Ferro-Nickel	KG S				18.23		
72029300	Ferro-Niobium	KG S						
72029922	Ferro-Silico-Magnesium	KG S						
72023000	Ferro-Silico-Manganese	KG S					0.01	
72022100	Ferro-Silicon Contng>55% Of Silicon	KG S	1423	231	-83.77	11534	3526	-69.43
72029200	Ferro-Vanadium	KG S	19.2			48.37		
72029100	Ferrotitanium And Ferro-Silico-Titanium	KG S	20.41			100.62	17.87	-82.24
72024900	Other Ferro-Chromium	KG S	735.42	253.76	-65.49	6090.35	2708.78	-55.52
72021900	Other Ferro-Manganese	KG S				160	0.01	-99.99
72022900	Other Ferro-Silicon	KG S		578		5130	2954.01	-42.42

Country: MALAYSIA

Quantity in Thousands

HS Code	Commodity	Unit	Oct 2017	Oct 2018	%Growth	Jan-Oct 2017	Jan-Oct 2018	%Growth
72021100	Fero-Manganese, Carbon Contng>2% By Weight	KG	4,889.06	1,868.60	-61.78	39,186.34	49,638.81	26.67
72023000	Fero-Silico-Manganese	KG	54			1,162.00	2,088.00	79.69
72022100	Fero-Silicon Contng>55% Of Silicon	KG	982	485.45	-50.57	15,539.61	13,075.56	-15.86
72024900	Other Ferro-Chromium	KG				1	110	10,900.00
72021900	Other Ferro-Manganese	KG	150			11,072.00	7,825.00	-29.33
72022900	Other Ferro-Silicon	KG	580			580	208	-64.14

Country: Norway

Quantity in Thousands

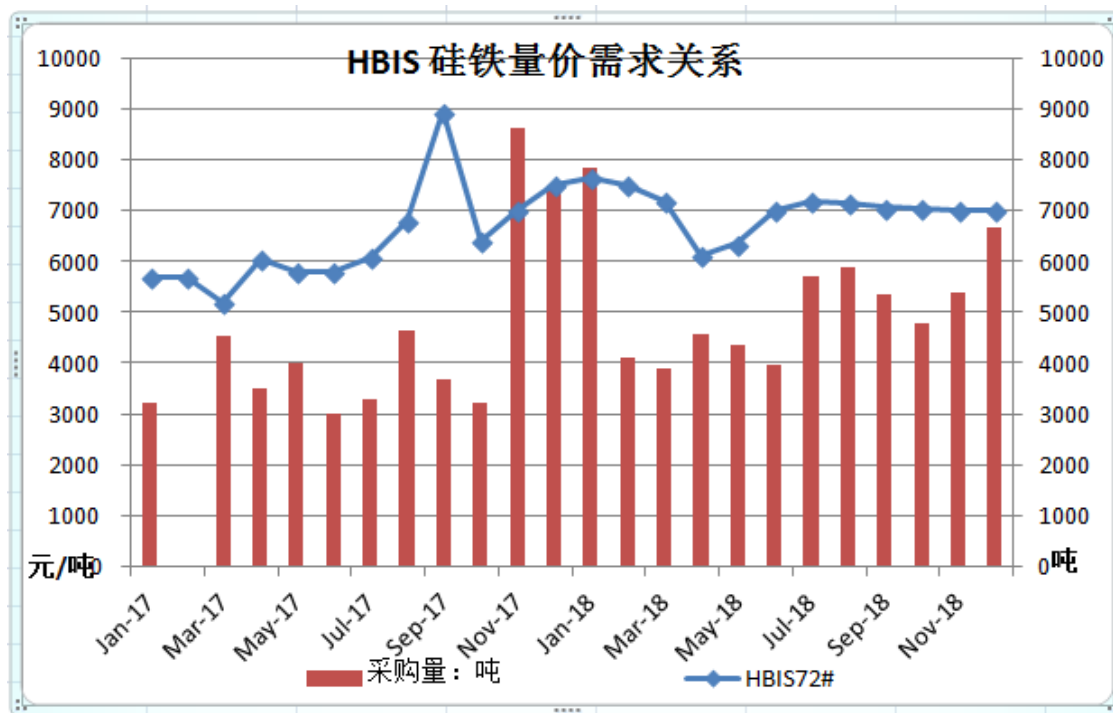
HSC Code	Commodity	Unit	Oct 2017	Oct 2018	%Growth	Jan-Oct 2017	Jan-Oct 2018	%Growth
72021100	Fero-Manganese, Carbon Contng>2% By Weight	KG	500			1,200.00	500	-58.33
72025000	Fero-Silico-Chromium	KG					0.3	
72029922	Fero-Silico-Magnesium	KG				84	42	-50
72022100	Fero-Silicon Contng>55% Of Silicon	KG	546.2	245	-55.14	5,204.71	5,043.60	-3.1
72021900	Other Ferro-Manganese	KG	294			2,247.00	441	-80.37
72022900	Other Ferro-Silicon	KG	243.23			2,211.52	797.98	-63.92

Hebei steel industry profit increased **49.41%YOY**

From Jan to Oct, 2018, Hebei province steel industry profits RMB81 billion, increased to 49.41%YOY, the data released: the total production of crude steel was 197.63 million tons from Jan to Oct, 2018, down 1.8% YOY,

**Ma steel investment new project about carbon material in Jiexiu city, Shanxi province**

In 30 Nov, 2018, MaSteel chemical and Jiexiu Jinghua Carbon Co., Ltd high carbon material signed the ceremony host in Jiexiu Economic Technology Development district, the project total invest the value of RMB2.12 billion, total capacity of 120,000 tons Needle coke and matching tar processing.



### Import and Export Statistics of Black Products in November



According to customs statistics, China imported 1.057 million tons of steel, a decrease of 81,000 tons annually, decreased about 7.1%, and imported 86.253 million tons of iron ore, a decrease of 2.146 million tons annually, decreased about 2.4% in November 2018.

From January to November, 12.16 million tons of steel were imported, an increase of 63,000 tons, increased about 0.5%, while 977.891 million tons of iron ore were imported, a decrease of 12.696 million tons, decreased about 1.3%.

In November 2018, China exported 5.298 million tons of steel, a decrease of 0.202 million tons annually, decreased about 3.7%, and exported 0.875 million tons of coke, an increase of 37,000 tons annually, increased about 4.4%.

From January to November, the cumulative export volume of steel products was 63.778 million tons, a decrease of 5.973 million tons, decreased about 8.6%, as for coke was 8.636 million tons, an increase of 1.584 million tons, increased about 22.5%.

## • Daily Market

### 27th Feb., 2019 Brief Market Analysis

Ferrosilicon futures main contract 1905 increased slowly after open market, the futures increase to the price of 6070, while the spot market showed stable and the main steel mills plan to purchase.

### Ferrosilicon futures 1905 contract

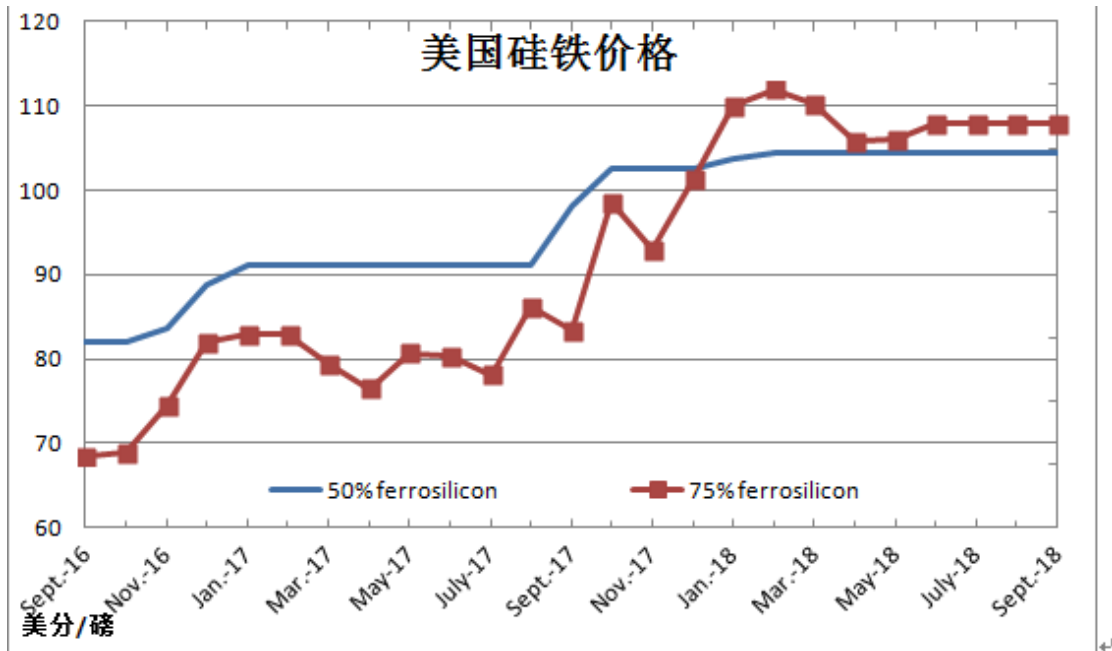
- 1、Futures warehouse: The number of warehouse receipts decreased at 1421, and the warehouse receipts were 7150 tons, of which 2234 were valid for the number of warehouse orders.
- 2, The futures main force 1905: increase to close around 6068.
- 3, The main position: the top 20 positions increase and decrease, performance holding the purchase volume is less than the holding position.

Ferrosilicon futures main contract 1905 daily closing price, the specific performance as follows:

Date	Closing price	Range %	Settlement Price	Futures trading volume
02-Jan.-19	5760	-0.62	5742	1206
03-Jan.-19	5750	+0.14	5776	542
04-Jan.-19	5768	+0.45	5772	68418
07-Jan.-19	5796	+0.42	5782	62830
08-Jan.-19	5784	+0.03	5794	90024
09-Jan.-19	5828	+0.59	5826	66052

11-Jan.-19	5916	+1.89	5872	95084
14-Jan.-19	5896	+0.41	5926	69688
15-Jan.-19	5834	+0.13	5918	46466
16-Jan.-19	5902	-0.27	5922	38140
17-Jan.-19	5930	+0.14	5926	45108
18-Jan.-19	6016	+1.52	6002	82078
21-Jan.-19	5998	-0.07	6020	63816
22-Jan.-19	6000	-0.33	6002	65302
23-Jan.-19	6010	+0.07	6008	58952
24-Jan.-19	6028	+0.33	6008	52904
25-Jan.-19	6028	+0.33	6052	73562
28-Jan.-19	6056	+0.07	6054	43694
29-Jan.-19	5920	-2.21	5970	77194
30-Jan.-19	6018	+0.80	6006	78388
31-Jan.-19	6018	+0.20	6012	43036
01-Feb.-19	6040	+0.47	6012	60430
12-Feb.-19	6084	-1.27	6086	48212
13-Feb.-19	6006	-1.31	6024	53974
14-Feb.-19	6004	-0.33	6006	44270
15-Feb.-19	5968	-0.63	5976	56272
18-Feb.-19	5930	-0.77	5976	51676
19-Feb.-19	5964	-0.03	5940	38538
20-Feb.-19	6048	+1.82	5988	68106
21-Feb.-19	6000	+0.20	6020	65214
22-Feb.-19	6030	+0.17	6034	46894
25-Feb.-19	6032	-0.03	6034	80904
26-Feb.-19	6068	+0.17	6060	82004

Ferrosilicon price in USA from Jun, 2016 to Aug, 2018



## • Industry Chain Activity

Baotou Steel signed the long term cooperation with 13 companies

27 Nov, 2018, Baotou Steel signed the long term cooperation with 13 companies, which they have a discussions in the AI manufacture, decrease the cost increase the profit and ferroalloy private.



## • Trade Data

2018日本硅铁进口											
720221000	单位：吨&1,000日元										
地区	中国	俄罗斯	马来西亚	巴西	冰岛	挪威	台湾	法国	不丹	泰国	埃及
累积进口	125654	83828.16	47753.635	31440.02	11066.69	4684.42	2495.818	2417.92	390.61	290.05	201.674
累积金额	20233745	13278796	7611738	7057193	2117522	939763	417219	428997	61214	60784	32990
1月数量	11543.25	13570.58	8072.129	3966.5	1143.87	585	1374.548	862.68	200	30	160
1月金额	1922706	1969716	1220336	927224	202023	109317	228523	151482	31916	7525	24750
2月数量	13796.67	9878.715	6069.66	5009.3	1451.85	101	359.545	303.9	0	68.05	41.674
2月金额	2447413	1776888	1060663	1090790	263559	25234	75551	45952	0	12873	8240
3月数量	17299.39	8014.31	6519.32	3723.42	2014.18	462.1	100.14	104	0	37	0
3月金额	2919417	1378805	1156790	835820	349958	76706	15818	15501	0	7953	0
4月数量	18529.16	14618.24	5081.61	3477.3	1974.6	605.05	100.42	249.92	0	67	0
4月金额	2938879	2348408	852940	742560	362998	109806	14216	41282	0	13234	0
5月数量	22224.61	8727.07	6397.97	3732.6	617	140	501.245	348.02	190.61	14	0
5月金额	3460145	1336201	975841	756866	125968	38606	73847	56446	29298	2905	0
6月数量	19306.03	14382.51	3609.04	3244.1	1249.1	1623.36	0	498.4	0	23	0
6月金额	2980814	2195492	528729	845264	236632	324128	0	109023	0	4950	0
7月数量	13553.25	4401.004	8762.536	4018.8	1211.4	1067.41	59.92	51	0	15	0
7月金额	2106325	664189	1310926	923175	265510	228839	9264	9311	0	3307	0
8月数量	9401.65	10235.74	3241.37	4268	1404.69	100.5	0	0	0	36	0
8月金额	1458046	1609097	505513	935494	310874	27127	0	0	0	8037	0

2018日本硅铁进口											
720229000	单位：吨&1,000日元										
地区	中国	俄罗斯	泰国	挪威	巴西	韩国	南非	斯洛文尼亚	法国	美国	加拿大
累积进口	4524.85	3770	1483.62	417.9	276	201.106	100	38.727	37.909	1.814	0.9
累积金额	858463	649092	308526	85029	27745	47243	15452	13215	13735	1115	391
1月数量	385	69	150.04	40.95	59	37.226	20	0	14	0	0.9
1月金额	75492	10580	29375	8324	5742	8676	2993	0	5337	0	391
2月数量	688.5	1318	216.09	42	38	17.235	0	0	0	0	0
2月金额	135535	273779	43249	9112	3562	4323	0	0	0	0	0
3月数量	491	624	221.08	147	0	17.07	0	0	6	1.814	0
3月金额	80378	125144	44938	29213	0	4183	0	0	2341	1115	0
4月数量	781.8	0	155.08	21	121	37.278	0	0	0	0	0
4月金额	148510	0	30881	4260	12379	8276	0	0	0	0	0
5月数量	565	46	167.08	42	58	17.529	60	13.137	0	0	0
5月金额	99874	6848	33902	8852	6062	4382	9463	4353	0	0	0
6月数量	547.35	1644	221.13	42	0	54.768	20	0	0	0	0
6月金额	110435	222624	48202	8071	0	13344	2996	0	0	0	0
7月数量	281	0	163.04	63	0	0	0	13.934	8	0	0
7月金额	52607	0	36525	13051	0	0	0	5013	2483	0	0
8月数量	785.2	69	190.08	19.95	0	20	0	11.656	9.909	0	0
8月金额	155632	10117	41454	4146	0	4059	0	3849	3574	0	0



